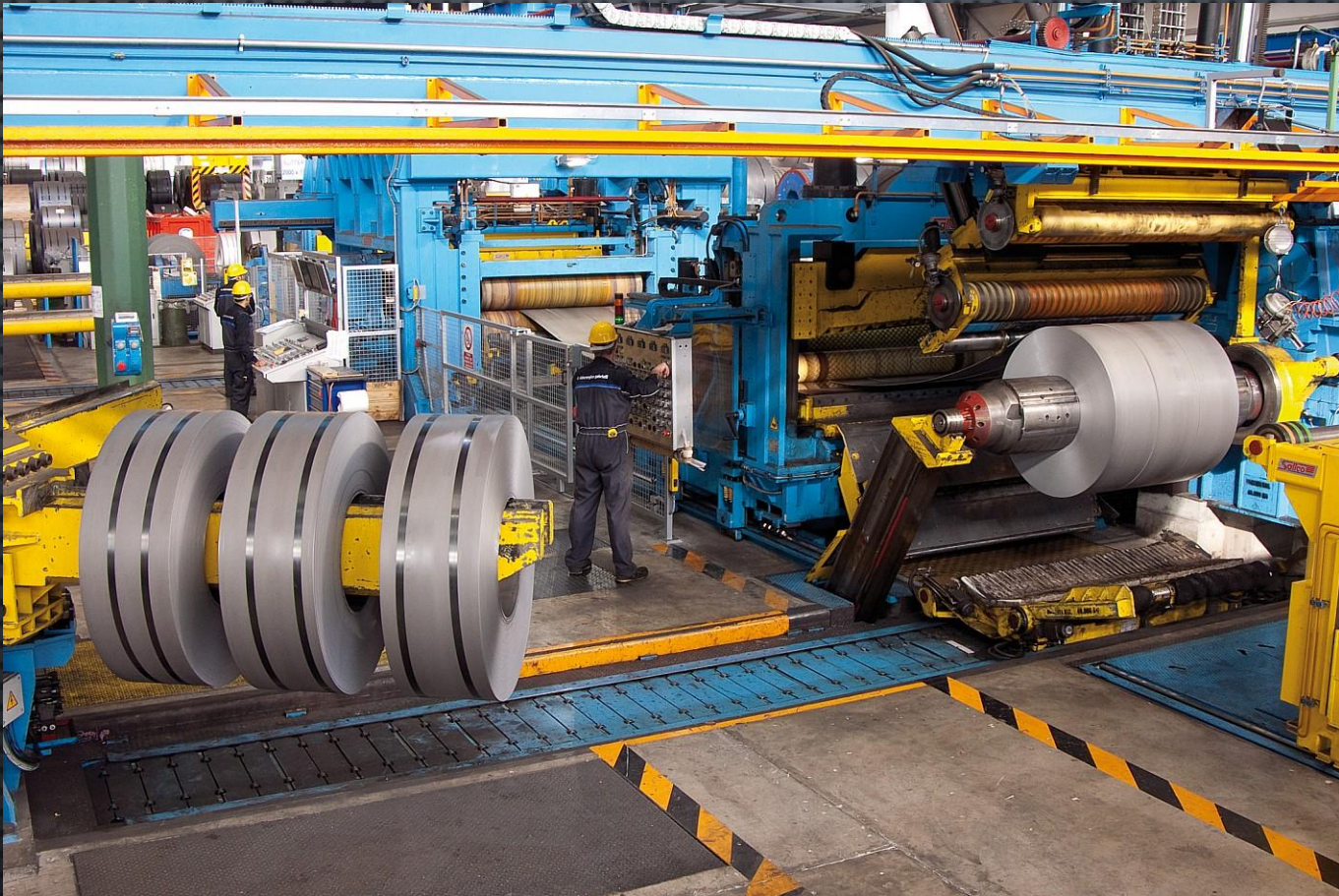




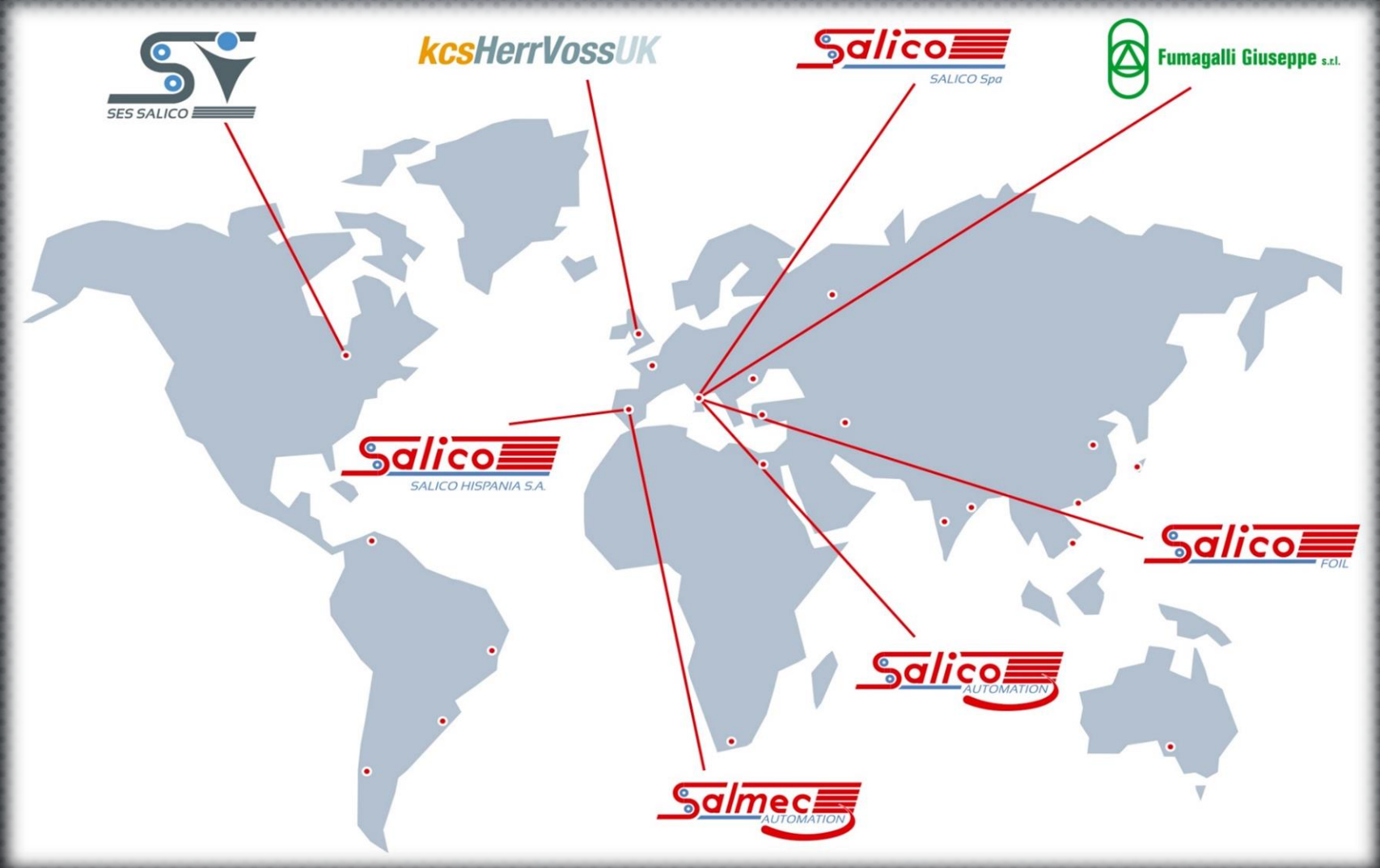
Presentation for:

October 2017



4 Countries, 8 Locations, 150 Employees



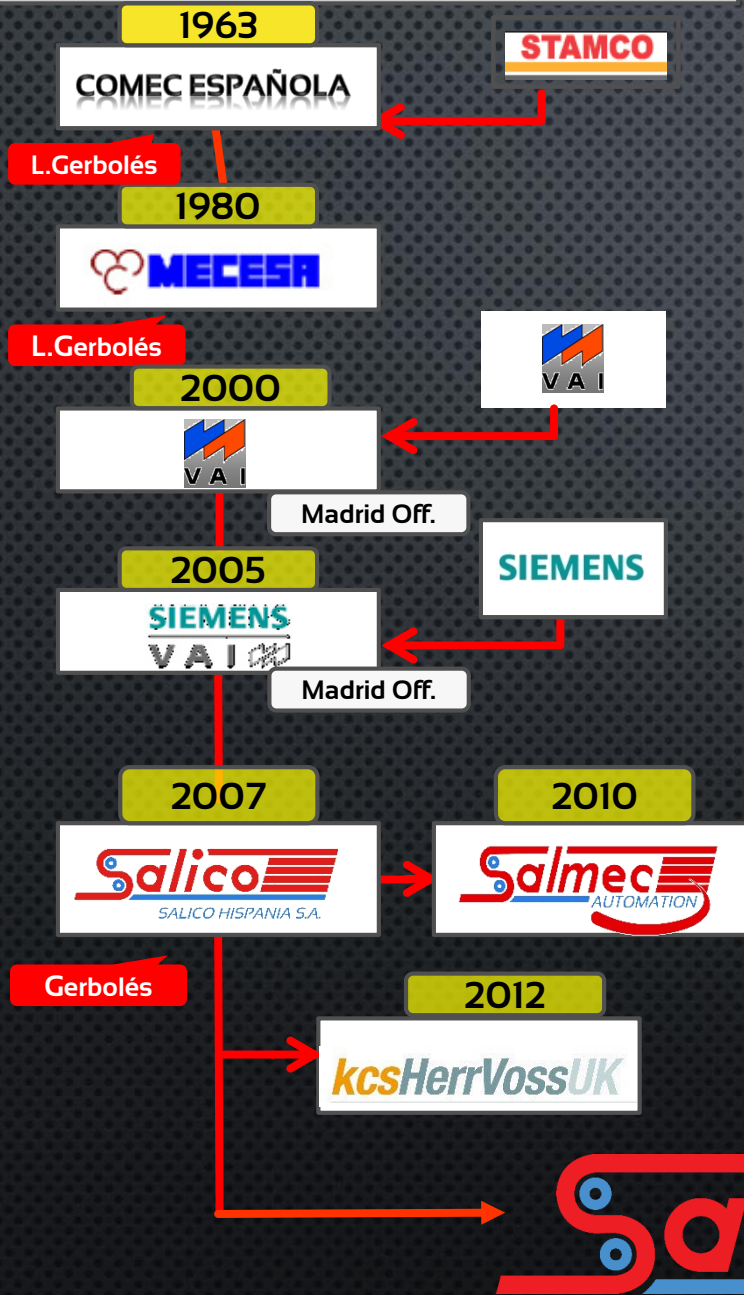


SALICO Today: Yearly Turnover 50 mio €

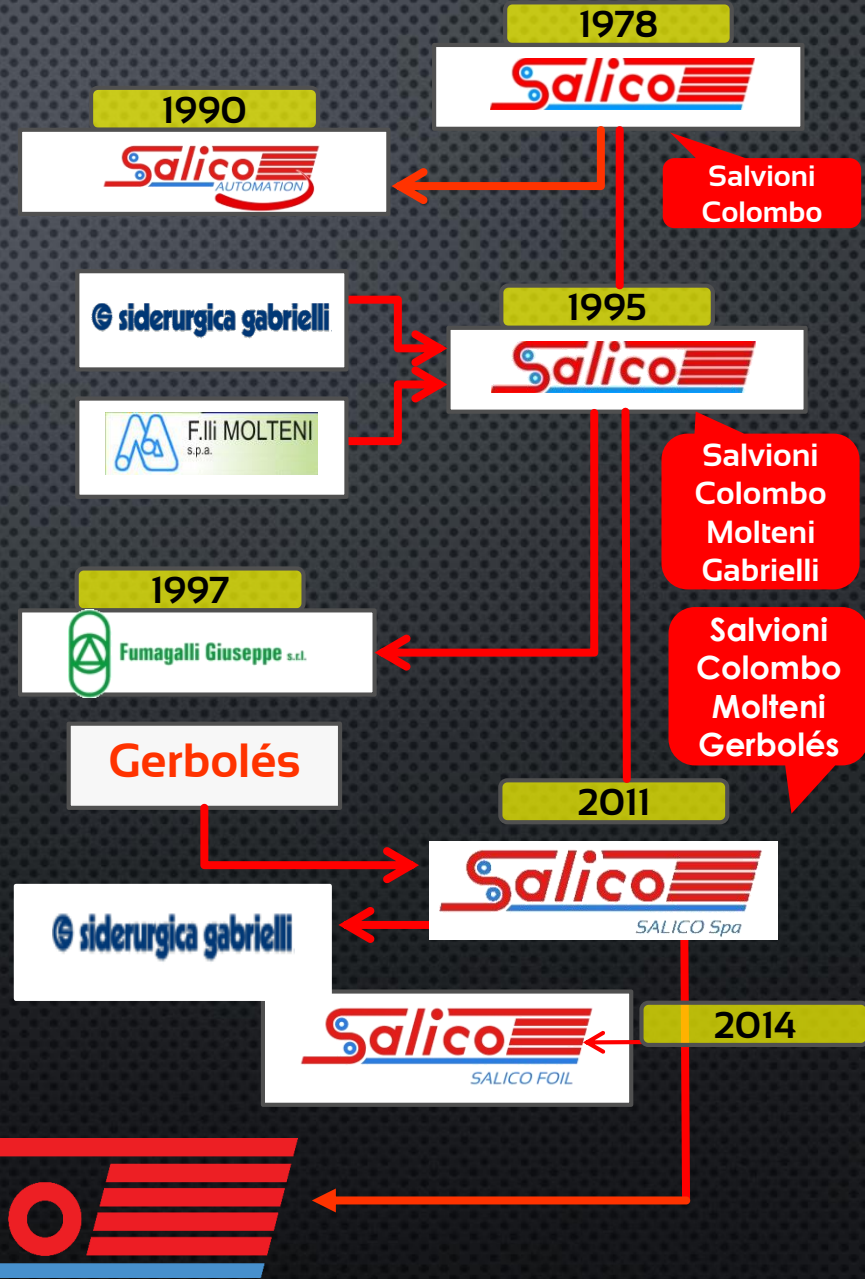


HISTORY OF THE GROUP

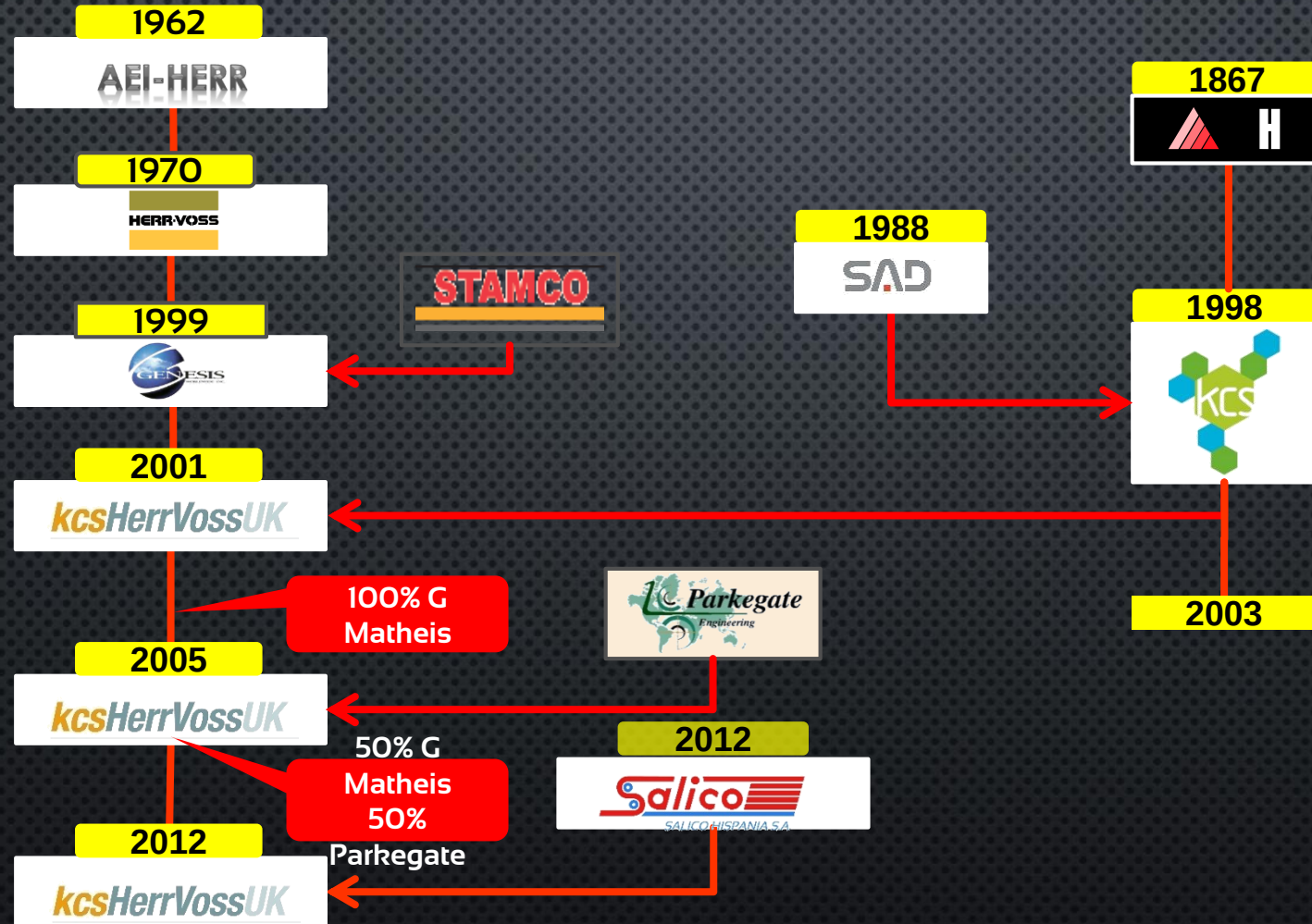
SPAIN



ITALY



UNITED KINGDOM





OUR PRODUCTS

PRODUCT PORTFOLIO

□ PROCESS LINES

- Cleaning & Pretreatment
- Paint Coating
- Pickling
- Inspection & coil build-up
- Foil Processing (coating, anodizing, cleaning, triplex lines...)
- Tension Leveling

□ FINISHING LINES

- Slitting
- Cut to Length
- Trapezoidal cutting
- Press & Blanking
- Multiblanking
- Coil Packaging
- Foil Compact Slitting, Embossing, Packaging

INNOVATION EQUIPMENT INVENTED AND BROUGHT INTO THE MARKET BY SALICO GROUP

- ① Eccentric Rotary Shears
- ② Eccentric Rotary "Tilting" Shears for Trapezoids
- ③ "Zero Inertia" concept in Vacuum Stackers
- ④ Epicoidal scrap choppers for thick gauges
- ⑤ Salico Tension bridle for Slitting Lines
- ⑥ Electrolytic degreasing systems for Aluminium

SALICO SPA



- ❑ Location in Molteno (LC), Italy
- ❑ Capacities:
 - Engineering office (Mechanical)
 - Manufacturing plant n° 1
 - Project management
 - Procurement
 - Service and technical assistance
 - Spare parts
 - Research & Development
- ❑ Turn over, 22 million €



SALICO HISPANIA, S.A.



- ❑ Location in Madrid, Spain
- ❑ Capacities:
 - Engineering office (Mechanical)
 - Project management
 - Procurement
 - Service and technical assistance
 - Turn key projects
 - Spare Parts
- ❑ Turn over, 20 million €



SALMEC AUTOMATION, S.L.



- ❑ Location in Arganda, Spain
- ❑ Capacities:
 - Automation Engineering Office
 - Automation Construction Plant
 - Integrators of:
 - Rockwell Automation
 - ABB
 - Siemens
 - Project Management
 - Level II
 - Service & Technical Assistance
- ❑ Turn over 4 million €



FUMAGALLI GIUSEPPE



- ❑ Location in Barzago, Italy
- ❑ Capacities:
 - Manufacturing plant n° 2
 - Special projects and prototypes
 - Specialized in equipment refurbishment and revamps
- ❑ Turn over, 5 million €



Fumagalli Giuseppe s.r.l.

SALICO AUTOMATION, S.L.



- ❑ Location in Cremella (LC), Italy
- ❑ Capacities:
 - Automation Engineering Office
 - Automation Construction Plant
 - Integrators of:
 - Rockwell Automation
 - ABB
 - Siemens
 - Project Management
 - Service & Technical Assistance
- ❑ Turn over, 3 million €



KCS HERR VOSS UK LTD



❑ Location in West Midlands, U.K.

❑ Capacities:

- Basic Engineering Office (Mechanical)
- Specialized in Process Lines
- Project Management



kcsHerrVossUK

SALICO FOIL



- ❑ Location in Abbadia Lariana (LC), Italy
- ❑ Capacities:
 - Mechanical Engineering Office
 - Project Management
 - Procurement & Logistics
 - Site service, Technical assistance
 - Spare parts
 - Research & Development



❑ Location in Alliance, Ohio, USA

❑ Capacities:

- Engineering Office (Mechanical)
- Engineering office (Automation)
- Manufacturing Plants
- Project Management
- Service and technical assistance
- Spare parts



SALICO GROUP

OWN LABOUR RESOURCES



Company	Loc'n	Engineering	Manufacturing	Site Supervision
SALICO Spa	Italy	Mechanical – 20 Engineers + draftsmen	Mechanical – 25 Bluecollar	Mechanical - 5
SALICO Hisp.	Spain	Mechanical – 17 Engineers + draftsmen	-	Mechanical - 5
FUMAGALLI	Italy	-	Mechanical – 10 Bluecollar	Mechanical - 2
SALMEC AUTO	Spain	Electrical & Automation – 7 Engineers	Electrical – 5 Electricians	Control Engineers – 4
SALICO AUTO	Italy	Electrical & Automation – 7 Engineers	Electrical – 5 Electricians	Control Engineers – 4
SALICO FOIL	Italy	Mechanical – 5 Engineers	-	Mechanical - 2
KCS HERR VOSS UK	UK	Mechanical – 5 Engineers	-	Mechanical – 2

CUSTOMERS WITH PROJECTS IN THE **ALUMINIUM** FIELD IN THE LAST TEN YEARS



COMITAL



EPS SERLACA



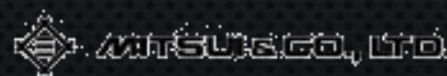
Kamensk-Uralsky
metallurgical works [KUMZ]



مصانع النحاس المصرية
EGYPTIAN COPPER WORKS



CUSTOMERS WITH PROJECTS IN THE CARBON STEEL FIELD IN THE LAST TEN YEARS



	RECENT SUCCESS STORIES IN STEEL FIELD	
	YUCEL BORU (Turkey)	2 CUT TO LENGTH LINES 1.500 * 2,5 mm / 2.000 * 20 mm
	TUPER (Brazil)	SLITTING LINE 2.100 * 16 mm
	GONVARRI (Argentina)	TRAPEZOIDAL CUTTING LINE 1.850 * 2,5 mm (Volkswagen)
	SEVERSTAL GONVARRI (Russia)	SUBSTITUTION OF COMPETITOR SHEAR FOR CUTTING TRAPEZOIDS (Volkswagen)
	GONVARRI (Germany)	PRESS FEEDING LINE for auto (Volkswagen)
	GONVARRI MITSUI (Brazil)	SLITTING LINE FOR AUTOBODY (Nissan)
	GONVARRI (Poland)	TRAPEZOIDAL CUTTING LINE 2.100 * 3 mm (Volkswagen)
	NLMK (Belgium)	LEVELER AND 2 SHEARS FOR A CONTINUOUS PICKLING LINE
	THYSSEN KRUPP (Krefeld-Germany)	SUBSTITUTION OF COMPETITOR SHEAR FOR CUTTING TRAPEZOIDS (Automotive)
	THYSSEN KRUPP (Manheim-Germany)	ECCENTRIC ROTARY SHEAR FOR KOHLER LINE (Automotive)
	PLAFESA (Portugal)	CUT TO LENGTH LINE 2.000 * 20 mm / 2 SLITTING LINE 1.600 * 10 mm / 1.600 * 3 mm
	BAMESA (Morocco)	TRAPEZOIDAL CUTTING LINE 2.050 * 4 mm (Renault)

Cont.

	RECENT SUCCESS STORIES IN STEEL FIELD	
	TATA STEEL (United Kingdom)	WORK ROLL CHANGE SYSTEM IN THE ROLLING MILL - COGENT (Orb Works)
	TATA STEEL (United Kingdom)	NON CHROME CHEMICAL COATING SYSTEM (Shotton)
	TATA STEEL (Holand)	DOLLY CAR SYSTEM FOR PICKLING LINE (Ijmuiden)
	TERNIUM (Argentina)	LEVELER AND ECCENTRIC ROTARY SHEAR
	COMMIT (Italy)	MULTIBLANKING LINE 1.800 * 0,3 - 6 mm
	BAMESA (Spain)	TRAPEZOIDAL CUTTING LINE 2.000 * 2,5 mm (Mercedes, Volkswagen)
	CLN (Slovak Republic)	MODERNIZATION OF CUT TO LENGTH LINE 2.000 * 3 - 15 mm
	SIDERURGICA GABRIELI (Italy)	CUT TO LENGTH LINE 2.000 * 4 - 15 mm
	PADANA TUBI (Italy)	SLITTING LINE 2.000 * 4 - 13 mm
	SIDERURGICA FIORENTINA (Italy)	SLITTING LINE 1.800 * 0,2 - 2 mm

	RECENT SUCCESS STORIES IN ALUMINIUM FIELD	
	NOVELIS (Oswego - USA)	THREE ECCENTRIC ROTARY SHEARS FOR TENOVA CASH LINES
	LOGAN ALUMINIUM (USA)	ACID DEGREASING LINE FOR CAN STOCK – 600 m/min
	PT ALUMINDO (Indonesia)	CUT TO LENGTH LINE 1.650 * 3 mm
	PT ALUMINDO (Indonesia)	TENSION LEVELING LINE 1.650 * 3 mm
	ALUAR (Argentina)	CUT TO LENGTH LINE 1.450 * 0,2 / 3,5 mm
	ALUAR (Argentina)	SLITTING LINE 1.450 * 0,2 / 3,5 mm
	HINDALCO (Hiraqud - India)	TENSION LEVELING AND DEGREASING LINE 1.828 * 0,15/3,17 mm
	VIMETCO-ALRO (Romania)	TENSION LEVELING LINE 1.650 * 0,3 / 6,35
	VIMETCO-ALRO (Romania)	CUT TO LENGTH LINE 1.650 * 0,3 / 6,35 mm
	VIMETCO-ALRO (Romania)	SLITTING LINE 1.650 * 0,3 / 6,35 mm
	YUNAN ALUMINIUM (China)	ALKALINE DEGREASING LINE 1.850 * 2 mm
	EKO SWIAT (Poland)	SLITTING LINE 2.100 * 4 mm

Cont.

	RECENT SUCCESS STORIES IN ALUMINIUM FIELD	
	PROFILGLASS (Italy)	EMBOSSING & WASHING LINE WITH NEUTRAL CLEANER 1.600 * 3 mm
	PROFILGLASS (Italy)	SLITTING LINE 1.600 * 0.1 / 0.8 mm – H0
	PROFILGLASS (Italy)	CUT TO LENGTH LINE 1.600 * 1.0 / 6.0 mm
	PROFILGLASS (Italy)	TRIMMING AND RECOILING LINE
	METAL TRADE COMAX (Czech Republic)	SLITTING LINE FOR PAINT COATED 1.600 * 3 mm
	METAL TRADE COMAX (Czech Republic)	CUT TO LENGTH LINE FOR PAINT COATED 1.600 * 3 mm
	ECW (Egypt)	SLITTING LINE 1.650 * 5 mm
	ECW (Egypt)	CUT TO LENGTH LINE 1.650 * 5 mm
	ECW (Egypt)	TENSION LEVELING AND DEGREASING LINE 1.650 * 5 mm
	SERLACA (Venezuela)	COMPLETE FINISHING LINES IN A GREEN FIELD PROJECT TOTAL OF 5 LINES: TL, CTL, SL AND ELECTROLYTIC DEGREASING AND PACKAGING LINES (2.200 max 4 mm)
	CONSTELLIUM (France)	CUT TO LENGTH LINE 2.650 * 0,5 - 8 mm (Aerospace)
	IMPEXMETAL (Poland)	TENSION LEVELING AND DEGREASING LINE 1.650 * 1,2 mm



MAIN ONGOING PROJECTS WORLDWIDE

MAIN ONGOING PROJECTS WORLDWIDE



	STEEL	
	TYASA (Mexico)	TENSION LEVELING LINE 1.650 * 2 mm
	TYASA (Mexico)	SLITTING LINE 1.525 * 0,38 / 2,7 mm
	TYASA (Mexico)	CUT TO LENGTH LINE 1,525 * 0,38 / 1,9 mm
	TATA STEEL (United Kingdom)	MODIFICATION OF COLORCOAT LINE (Shotton)
	TATA STEEL (United Kingdom)	INTEGRATION OF CHROME FREE PASSIVATION PROCESS (Trostre)
	STEEL DYNAMICS (USA)	ROTARY SHEAR FOR PICKLING LINE
	NUCOR (USA)	ROTARY SHEAR FOR PICKLING LINE
	GABRIELI Spa (Italy)	SLITTING LINE 1.600*0,4 - 2 mm
	SIDERURGICA FIORENTINA (Italy)	CUT TO LENGTH LINE 1.100 * 0,3 / 3,0 mm – 130 m/min
	FERROPATENT (Hungary)	CUT TO LENGTH LINE 2.000 * 1,5 - 12 mm
	GONVARRI STEEL SERVICES (Germany)	PRESS FEEDING LINE for auto - Automotive
	BORSAC METAL (Turkey)	CUT TO LENGTH LINE 1.650 * 0,5 / 4,0 mm

MAIN ONGOING PROJECTS WORLDWIDE



	ALUMINIUM	
	TENOVA for KUMZ (Russia)	CUT TO LENGTH LINE 2.800 * 2,0 – 5,0 mm - Aerospace
	MOST-1 (Russia)	CUT TO LENGTH LINE 1.000 * 0,21 - 0,8 mm
	PROFILGLASS (Italy)	CUT TO LENGTH LINE 2.500 * 0,3 – 9,0 mm - Automotive
	PROFILGLASS (Italy)	SLITTING LINE 2.500 * 0,3 – 5,0 mm – Automotive
	PROFILGLASS (Italy)	TENSION LEVELING & DEGREASING LINE 1.650 * 0.2 / 2.0 mm
	ALBKO (Germany)	SLITTING LINE 800 * 0,2 - 4,0 mm
	GONVARRI ALUMINIUM (Germany)	SLITTING LINE 2.000 * 0,5 / 4,0 – Automotive
	GONVARRI (Mexico)	CUT TO LENGTH LINE FOR TRAPEZOIDAL SHEETS - Automotive
	ASSAN ALUMINIUM (Turkey)	AUTOMATIC PAKAGING LINE FOR FOIL SLITS FROM TWO SLITTING LINES
	IMPOL (Croatia)	COMBINATION & MULTI-BLANKING LINE 1.600 * 0,5 / 6,0 mm
	EKO SWIAT (Poland)	SLITTING LINE 1.600 * 0,1 / 1,6 mm – 100 slits

MAIN ONGOING PROJECTS WORLDWIDE



	STAINLESS STEEL	
	KORINOX (South Korea)	ALCALINE CLEANING LINE 520 * 0,05 / 1,2 mm

	COPPER AND BRASS	
	KIROV (Russia)	COMBINATION AND MULTIBLANKING LINE 1.050 * 0,5 - 5 mm

FINANCIAL HIGHLIGHTS OF THE GROUP



EUR	2013	2014	2015	2016
TURNOVER	73.600.000	40.500.000	44.600.000	41.200.000
EBITDA	7.600.000	2.600.000	2.100.000	1.200.000
NET PROFIT	4.400.000	2.000.000	1.900.000	550.000
EQUITY	9.800.000	9.400.000	11.000.000	11.300.000
TOTAL ASSETS	39.200.000	38.200.000	37.200.000	37.700.000
WORKING CAPITAL	6.000.000	7.500.000	8.000.000	8.500.000

THANK YOU VERY MUCH
FOR YOUR ATTENTION



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